



TWEEDY, BROWNE
AMERICAN VALUE FUND

ANNUAL

MARCH 31, 1995



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TWEEDY, BROWNE AMERICAN VALUE FUND

Investment Manager's Report

To Our Shareholders in the Tweedy, Browne American Value Fund:

We are pleased to present the Annual Report of Tweedy, Browne American Value Fund (the "Fund") for the year ended March 31, 1995. During this period, the net asset value of your Fund increased 11.02%* to \$10.71 per share, after adding back a dividend of \$0.064 per share paid on December 30, 1994. (As of March 31, 1995, the partners and employees of Tweedy, Browne have an investment of approximately \$13.7 million in the Fund.) In the same fiscal year, the Standard & Poor's 500 Stock Index (the "S&P 500") gained 15.6%, including dividends added back. The S&P 500 is an unmanaged index which assumes the reinvestment of dividends and which is generally considered representative of U.S. large capitalization stocks. The Fund had an average annual total return for the one-year period ended March 31, 1995 of 11.02% and an average annual total return for the period from the Fund's inception (December 8, 1993) through March 31, 1995 of 5.89%*. We are pleased with our performance this past year in light of the handicaps we operated under last year. The Fund had been in existence less than four months when our fiscal year began and the increase in assets combined with a reasonably buoyant stock market made it difficult to stay invested, especially given our penchant to invest a significant portion of our assets in small and medium capitalization companies. In addition, given the relatively small size of the Fund on average over the year, our expense ratio was higher last year than we expect it to be in the future. We are now projecting for fiscal year 1996 an annual expense ratio of 1.45% due to waiving portions of the advisory and administration fees. In calendar year 1995, the net asset value per share for the Fund increased 12.83% through April 21, 1995, as compared to 11.6% for the S&P 500.

* Past performance is not a guarantee of future results and total return and principal value of investments will fluctuate with market changes; and shares, when redeemed, may be worth more or less than their original cost.

Equity investing, in our opinion, offers the greatest potential rewards. Stocks, as measured by the S&P 500, have produced annually compounded rates of return of 10.2% since January 1, 1926. This method of passive investment has produced results in excess of long-term U.S. government bonds or cash, whose comparable rates of return have been 4.8% and 3.7%, respectively. Investments in equity securities and U.S. Treasury securities involve the risk of loss of principal; unless, in the case of treasury securities, they are held to maturity.

Since 1926, the pre-tax investment returns from stocks, as measured by the S&P 500, have exceeded the loss of purchasing power from inflation in every 20-year period. The pre-tax returns from U.S. government bonds and treasury bills beat inflation in 31% and 59% of the 20-year periods, respectively. This illustrates an important point regarding protection against the risk of inflation. As Jeremy Siegal, Professor of Finance at The Wharton School of the University of Pennsylvania, points out in his excellent book, *Stocks For the Long Run, (1994)*:

In the long run, not only do stocks have higher returns than bonds, but also lower risk. This is because bondholders can never be compensated for unexpected inflation, a factor that cannot be ignored in our current world of paper money. The fact that stocks, in contrast to bonds or bills, have never offered investors a negative real (i.e., after inflation) holding period return yield over 20 years or more is also extremely significant. Although it might appear to be riskier to hold stocks than bonds, precisely the opposite is true: the safest long-term investment has clearly been stocks, not bonds.

Corporations can increase the prices of their products to keep up with inflation. Bondholders generally receive a fixed contractual income, which does not increase when inflation increases your cost of living. Over the 69-year period, from 1926 through 1994, inflation has pushed up the cost of living at an average rate of 3.1% per year. At this inflation rate, every ten years you need 36% more money after taxes, just to be able to buy the same amount of food, clothes, cars, houses, vacations and college educations.

In addition, stocks have enjoyed tax advantages in comparison to bonds and treasury bills: unrealized capital gains defer taxes indefinitely until the stock is sold, and capital gains tax rates have often been less than the tax rates applied to interest income from bonds and treasury bills. The reason why long-term investment returns from stocks have exceeded the



returns from bonds and treasury bills over the decades is that the retained earnings, which corporations keep inside their businesses, after paying out cash dividends to shareholders, have been reinvested in productive assets such as inventory on the shelves, factories, new product lines, equipment or other businesses. These assets build up over the years, like money retained in a savings account, and increase corporate net worth (i.e., book value) and future earnings and dividends. When a corporation keeps some of its earnings in the business rather than paying all of it out to shareholders as a dividend, the management usually believes that it can earn a good return on the money. In addition, corporations use retained earnings to purchase their own shares in the stock market. When the number of shares outstanding is reduced, all of the company's earnings from its business are spread among a smaller number of remaining shares. This increases the per share earnings and future earnings and dividends for the remaining shareholders. Corporations also use retained earnings to build up cash or pay off their debt. Similar to paying off part of the mortgage on your house, this also builds up corporate net worth for shareholders. Over time, share prices have tended to increase as book value, earnings and dividends have increased; although there is no guarantee that this trend will continue or that an investor will profit from an increase in retained earnings.

Since 1945, the greatest amount of time that has been required to recoup one's original investment after a decline in the stock market has been 3½ years. This was the December 1972 to June 1976 period. According to the brokerage firm, Edward D. Jones & Co., *"Since 1953, the stock market has experienced ten declines which resulted in its value dropping between 15% and 22%. Each time, the market recovered fully in an average of just six months."* Over the past 68 years, the stock market declined in 20 years, which was 29% of the time, and increased in 48 years, or 71% of the time.

The problem of investing in equities/common stocks becomes one of timing. Returns do not come in a steady, predictable way like the interest on your savings account. The S&P 500 does not give you your proportional return each day of its 10.2% annual, long-term rate. In a study by Nicholas-Applegate Capital Management, a San Diego-based money management firm, the annually compounded rate of return from stocks from 1983 through 1992 was 16.2%. Therefore, \$10,000 invested at the beginning of 1983 was worth \$44,880 at the end of 1992. Out of



2,526 days that comprised this period, the investment returns on the 40 best days, which was only 1.6% of the time, accounted for 12.6% per year of the 16.2% per year total return, or 78% of the return. Without the returns generated on the 40 best days, the compounded annual return over the entire 10-year period was just 3.6%. Ten thousand dollars invested at the beginning of 1983, and compounded at 3.6%, was worth \$14,242 at the end of 1992. For 2,486 out of 2,526 days, or 98.4% of the days, the investment return averaged only 3.6% per year, which was an almost imperceptible average daily investment return of 1.4/100 of 1% (for a \$100 stock, this would be an average increase of 1.4¢ per day). In other words, for 98.4% of the days, it looked like nothing was happening: a “do-nothing” investment.

Quarterly, monthly and daily investment returns have always been highly variable. An analysis by Sanford Bernstein & Co. of monthly investment returns of the S&P 500 from 1926 to 1993 found that out of 816 months, which comprised the whole 68-year period, the returns in the 60 best months, or 7% of the time, averaged 11% per month. In the other 756 months, or 93% of the time, the average return was only 1/100 of 1% per month. The big returns in the stock market came from very high returns, which occurred in short, sudden “bursts” during a small percentage of the time. To get the benefits of the stock market, you had to be in it when the high returns happened.

Picking the 40 best days out of 2,526 days, or the 60 best months out of 816 months, is an odds play no one will win. To get the long-term investment return benefits of the stock market, you had to be in it when the returns were big, which was a small part of the time. As Charles Schwab’s mutual fund newsletter states: “*The lesson: once you’re in, stay in. Don’t try to time the market, because no one knows when the best days will come.*” Or, as the saying goes, “You’ve got to be in it to win it.”

Unfortunately, and to us inscrutably, most financial pundits spend their time and expend their intellect trying to predict what stock markets will do. They try to time *your* investment strategies despite the fact that such timing has as much chance of success as winning at roulette. One of the advantages of being in the investment business as long as we have is that it is a humbling experience. Our ability to predict which of our stocks will go up and when, comprises a batting average that would definitely throw us out of the major leagues, if not the game completely. However,



this has had little influence on our long-term investment results. We have learned that stocks ranked by financial fundamentals, such as market price as a percent of book value, price earnings ratios and market price to cash flow, form a bell curve. Most stocks fall in the middle. A small percentage are at either extreme, and those stocks at the cheapest extreme have tended over long periods of time to produce the best rates of return. We discussed this in our September 30, 1994 Semi-Annual Report in reference to *What Has Worked in Investing*, our compilation of 44 academic studies on fundamental financial characteristics of stocks that have produced superior returns. (New shareholders of the Fund who have not received a copy of this booklet may request one by calling 800-432-4789.) As of March 31, 1995, 25% of the Fund's portfolio consisted of 62 issues, with an average market price to book value ratio of 68%. In one of our databases of 3,460 U.S. issues, 247, or 7%, have a weighted average price to book value ratio of 68% or less. Similarly, the Fund holds shares in 30 issues, representing an additional 54% of its assets with a weighted average price/earnings ratio of 10.1 times. The average U.S. stock is priced at 17.5 times earnings. In our database 768 U.S. issues, representing 22% of the database, have a price/earnings ratio of 10.1 times or less. Seventy-eight percent of the companies are more expensive. As we discussed in considerable detail in *What Has Worked in Investing*, these characteristics have historically produced higher than average rates of return.

Most people toiling away in the investment business suffer from a conceit contradicted by the evidence that they can cherry pick the best performing stocks from a portfolio of stocks meeting the same fundamental financial criteria. We do not think you can. In the early 1980s, we had an investor in one of our investment pools who thought he could make just such a selection. Rather than paying us as managers, he redeemed his investment of \$100,000 and bought what he believed was the cheapest stock among more than 80 in the portfolio. The company, Lazare Kaplan International, was a diamond wholesaler. At the peak of the diamond market, the market value of its inventory of stones less all liabilities on a per share basis far exceeded the market price of the stock. However, when the bottom fell out of the diamond market, an event few had predicted—including us—the value of Lazare Kaplan's inventory plunged and the company was forced into bankruptcy. This was one of the few investments we have owned which suffered this corporate fate. We often think that investment managers would be better served to get a degree in history rather than an MBA. We believe



that if our portfolio has the financial characteristics that have produced satisfactory returns over long periods in the past, history is likely to repeat itself in the future.



This year, 1995, marks the 75th anniversary of Tweedy, Browne Company and we thought our fellow shareholders would enjoy reading a brief history of our firm, partly because of the characters who have been partners through the years, and partly because it helps explain why we are as committed to value investing as we are.

The firm was founded as Tweedy & Company in 1920 by Forrest Berwind Tweedy. When “Bill” Tweedy founded his firm, he concentrated in a niche market on Wall Street where he would have little or no competition. This niche was the market for closely held and inactively traded securities. At the time, he found that there were a number of companies with perhaps 50 to 150 shareholders, but no real market for their shares. Bill would attend the Annual Shareholders’ Meetings of these companies, copy down the shareholder registry, and send postcards to each of the shareholders. He hoped to find buyers and sellers within this group and act as their broker.



FORREST BERWIND “BILL” TWEEDY (???? - 1958)

No one seems to recall where Bill Tweedy came from. He was a somewhat Dickensian character, suspenders, bushy mustache and ample pot belly. He worked at a roll-top desk covered with scraps of paper in an atmosphere reminiscent of the Collier Brothers. He ate lunch everyday—almost religiously—at the same chair, at the same table, at the same time at Schraffts Restaurant on Broad Street in downtown New York. He was not related to the famous thoroughbred horsebreeding “Tweedy” family, he never married, and he left no heirs. However, the partners have never considered dropping the name “Tweedy” from the firm’s shingle as its distinctive ring is remembered by clients, brokers, and others in the securities business.

Bill Tweedy continued his inactive securities business through the 1920s and into the 1930s, when a new and fortuitous client relationship began. Dr. Benjamin Graham was, at the time, a professor of investments



at Columbia Business School, the co-author of the first textbook on securities analysis called (catchily enough!) *Security Analysis*, and author of *The Intelligent Investor*, a more layman-friendly guide to investing. Ben had a very simple investment philosophy. He believed there were two values to every share of stock:

1. The latest trade price; and
2. The value that a share would be worth if: (i) the entire company were acquired by a knowledgeable buyer; or, (ii) the assets of the company were liquidated and the proceeds, after paying off all liabilities, were paid out to the stockholders. He called this the *intrinsic value*.

Ben believed that investments should be made when large spreads between trading prices and intrinsic value were available in the market.

Ben was smart enough to realize he could make more money practicing his investment principles than writing about them, so he had a money management business with his partner, Mickey Newman. The inactive stocks in which Bill Tweedy made markets had a common characteristic: they traded at significant discounts to their intrinsic value, principally because they had no real following on Wall Street. Ben happened upon Tweedy in the early 1930s, and a brokerage relationship began. This relationship continued through the 1930s and into the 1940s when, in 1945, Tweedy was joined by Howard Browne and Joe Reilly, then 41 and 43 years of age, respectively. The firm became Tweedy, Browne and Reilly. The three partners took office space next door to Ben Graham at 52 Wall Street. He was their largest customer and, in those days, stock certificates were delivered by hand and checks were exchanged. The new location of the firm meant they would not be exposed to the outside elements when settling trades with Ben.

Tweedy, Browne and Reilly was a fairly modest operation in those days. They had their niche of less actively traded stocks and bonds and were becoming known as a buyer of last resort for obscure stocks. The December 1950 financials showed partners' capital of approximately \$88,000 and a profit for the month of \$4,887.31: a particularly good month! Somehow, Howard and Joe managed to rear and educate four and six children, respectively, as they went about making markets in securities



such as Franklin Railway Supply, Good Humor, Kentucky Boone Coal and Pocahontos Fuel.

JOSEPH R. REILLY (1902 - 1992)

The field of inactive securities has had a way of attracting its share of eccentrics, and Joe Reilly fit the mold. A charming and gracious man, he was something of a walking legend, literally. On weekends he would walk from his house in Flushing, Queens to his sister's home in Port Washington, Long Island and back, a total of 24 miles. When he later lived in Manhattan, he would walk from his home on 96th Street and Central Park West down to the office on Wall Street, about 10 miles, and he was in his seventies. He would not have a telephone in his house for years because he thought that with six kids he would never get to use it anyway. Joe retired in 1968, taking his pro-rata share of each of the firm's security positions (which numbered more than 800) and continued to come into the office to manage his own affairs until 1991, when failing health forced him to stay at home.

HOWARD S. BROWNE (1904 - 1994)

Howard began his career on Wall Street as a runner in 1920 at the age of sixteen so that he could support his widowed mother and three sisters. In 1928, he became a partner in the firm of Bristol and Willet, where he was in charge of bond trading. At Tweedy, Browne and Reilly, he was the trading desk partner. A man of few words, he was fond of saying, "No one ever learned anything by talking." He and Joe were also unfailingly honest for they believed you could be "forgiven for stupidity, but not dishonesty". These two qualities were admired by several of Howard's customers who used him to buy and sell sensitive positions in over-the-counter stocks. Among these clients were the John W. Bristol Company, which managed the Princeton University endowment for many years; City Associates, one of the hottest hedge funds of the go-go 1960s; and Warren Buffett, for whom he acquired shares in Berkshire Hathaway.

In 1955 the firm gave desk space to Walter Schloss, who had left Ben Graham's firm to set up his own investment fund. Walter was first lodged between the front door and the water cooler. If someone wanted a drink, Walter had to scrunch up against his desk, barely able to breathe, so the one with a thirst could get by. Forty years later Walter is still lodged at Tweedy, Browne, only now he has a separate office, although not much of



a view. Walter introduced Warren Buffett to the firm. He also introduced Tom Knapp, who, along with Walter and Warren, had worked for Ben Graham. In 1957, Bill Tweedy retired and Tom Knapp joined the firm as a partner.

Tom was not interested in trading undervalued stocks for a few points profit; he wanted to hold onto the best stocks for investment. After all, why buy Tremont Lumber for \$120 per share and sell it for \$125 per share when it was potentially worth much more per share? So, with Tom's arrival, a transition began at Tweedy, Browne from being brokers to Ben Graham-style investors to being an investor ourselves.

THOMAS P. KNAPP (1920 -)

Tom grew up on the south shore of Long Island, graduated from Princeton and, after a stint in the Navy in World War II, went to Columbia Business School where he studied under Ben Graham. Tom was always a bargain hunter, be it stocks, bonds, land or stamps. In 1958, Tom and Warren Buffett set out to corner the market in the then newly out-of-print 4¢ American blue eagle airmail stamp. The theory must have been that the stamps would always be worth their postage value, and if they bought up all the surplus, they could reap the profits of the collectors' market. Letters were sent to post offices around the country, and garages were filled with stamps. As late as 1970, the firm did not have a postage meter because we were still working off Tom's supply of blue eagle stamps. Tom is now retired and living in John's Island, Florida, and we have a postage meter.

In 1968, when Joe Reilly retired, Edward L. Anderson, Jr. was invited to become a partner. Ed held a PhD in Chemistry from Washington State University and worked for the Atomic Energy Commission. After reading Ben Graham's books, Ed developed a passion for value investing. He and his friend and colleague, Dick Bechtolt, started an investment fund called Anbec Partners. They ran across Tweedy, Browne in the over-the-counter pink sheets and became a brokerage client. Ed met the value group and married Suzie Buffett's college roommate. He eventually left the Atomic Energy Commission and worked as a securities analyst for Charles Munger, currently Vice Chairman of Berkshire Hathaway. Ed brought Anbec Partners to Tweedy, Browne and, hence, they became our first investment clients. At the time of Joe Reilly's retirement and Ed's arrival, the partners decided to shorten the name to Tweedy, Browne because

JAMES M. CLARK, JR. (1938 -)

Jim walked into the office one day in August of 1976 with an idea for taking over a closed-end fund somewhat like The Cambridge Fund. He had been in the investment business at Whitney Communication Corporation before returning to school to study architecture. He soon tired of that profession and longed to be back in the investment business. As conversations progressed, Jim came to work at Tweedy in 1976, and a sister partnership to TBK Partners, Viridian Investments, was created for clients of Jim. Viridian eventually merged with TBK, and Jim has been a partner since 1983. In the early 1980s, we made highly profitable investments in several media companies, and it was Jim's experience at Whitney Communication Corporation which taught us how to value radio and television stations and newspapers.

WILLIAM H. BROWNE (1944 -)

Will was the last of the current partners to arrive. In 1977, Howard announced his intention to retire and Will was brought on board initially to oversee the trading and brokerage side of the business, despite his training as a securities analyst. Prior to joining the firm, Will would spend lunch hours at Tweedy, Browne talking about the stocks no one would buy at the firm where he worked. (These stocks usually made a lot of sense to us.) Clearly, his conversion had occurred long before he joined the church, so to speak. He gradually extricated himself from the day-to-day aspects of trading and put his experience to better use as an analyst. Will became a partner in 1983.



In 75 years, we have had only nine general partners. Six are still living and four are still active at the firm. We are pleased to say that our two retired partners, Tom and Ed, have entrusted us to manage a significant portion of their assets. In an industry where most people believe success is based on finding a guru who can predict the vagaries of the stock market or individual stocks, at Tweedy, we like to think success in investing can be taught and passed down. We strongly believe that good investment results require continuity and the adherence to sound investment principles. We think that after seventy-five years of doing the same thing, we are unlikely to change now.



Portfolio Highlights

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In accordance with rules and guidelines set out by the Securities and Exchange Commission, we have provided a comparison of the historical investment results of Tweedy, Browne American Value Fund to the historical investment results of an index, the Standard & Poor's 500 Stock Index (the "S&P 500"), which in large measure represents the investments results of stocks that we do not own. Any portfolio which does not own exactly the same stocks in exactly the same proportions as the index to which the particular portfolio is being compared is not likely to have the same results as the index. The investment behavior of a diversified portfolio of undervalued stocks tends to be correlated to the investment behavior of a broad index; i.e., when the index is up, probably more than one-half of the stocks in the entire universe of public companies in all the countries that are included in the same index will be up, albeit, in greater or lesser percentages than the index. Similarly, when the index declines, probably most of the stocks in the entire universe of public companies in all countries that are included in the index will be down in greater or lesser percentages than the index. But it is almost a mathematical truth that "different stocks equals different results."

Favorable or unfavorable historical investment results in comparison to an index are not necessarily predictive of future comparative investment results. In *Are Short-Term Performance and Value Investing Mutually Exclusive? The Hare and the Tortoise Revisited* (an article in the Spring 1986 issue of Columbia University's *Hermes* magazine), V. Eugene Shahan analyzed the investment records of seven investment managers with exceptional long-term track records. This sample of investment managers had investment results which exceeded either the Dow Jones Industrial Average (the "DJIA") or S&P 500 by between 7.7% and 16.5% per year over periods ranging from 13 years to 28.25 years. None of the seven managers outperformed the S&P 500 each year. Six of the seven investment managers underperformed either the DJIA or the S&P 500 from between 28.3% to 42.1% of the years covered. In

Portfolio Highlights

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examining the seven long-term investment records, unfavorable investment results as compared to the Index did not predict the future favorable comparative investment results which occurred, and favorable investment results in comparison to the DJIA or the S&P 500 were not always followed by future favorable comparative results. Stretches of consecutive annual underperformance ranged from one to six years. Mr. Shahan concluded “Unfortunately, there is no way to distinguish between a poor three-year stretch for a manager who will do well over 15 years, from a poor three-year stretch for a manager who will continue to do poorly. Nor is there any reason to believe that a manager who does well from the outset cannot continue to do well, and consistently.”

TWEEDY, BROWNE AMERICAN VALUE FUND

Portfolio of Investments

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<u>Shares</u>	<u>Market Value</u> (Note 1)
COMMON STOCKS—88.1%	
Consumer Non-Durables—21.1%	
32,400	Coca-Cola Bottling Company \$ 947,700
17,500	Fuji Photo Film Company, Ltd., ADR 818,125
21,100	Guinness PLC, Sponsored ADR 793,570
33,243	Hasbro Inc. 1,121,951
8,900	Heineken Holdings, Class A 1,382,256
37,010	Nestle, ADR 1,792,671
24,820	Philip Morris Companies Inc. 1,619,505
36,259	Polaroid Corporation 1,260,000
22,600	Reebok International Ltd. 805,125
14,500	Unilever NV, ADR 1,903,125
	12,444,028
Banking—17.5%	
50,780	BanPonce Corporation, New 1,599,570
50,980	Chase Manhattan Corporation 1,816,162
59,100	Comerica, Inc. 1,625,250
30,000	First Chicago Corporation 1,503,750
24,700	Mercantile Bancorporation, Inc. 901,550
72,000	PNC Bank Corporation 1,755,000
25,360	Salomon Inc. 859,070
4,300	Suffolk Bancorp 119,862
600	Wells Fargo & Company 93,825
	10,274,039
Financial Services—13.9%	
71,830	American Express Company 2,505,070
17,500	American Holdings Inc. 25,430
2,000	CM Bank Holding Company 130,000
32,170	Federal Home Loan Mortgage Corporation 1,946,285
25,400	Household International Inc. 1,104,900
3,300	HPSC Inc. 16,500
14,000	Kent Financial Services Inc. 56,000
99,150	Lehman Brothers Holdings Inc. 1,784,700
34,900	Lomas Financial Corporation, New† 65,436
6,300	Stifel Financial Corporation 38,587
16,100	Value Line Inc. 523,250
	8,196,158

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<u>Shares</u>		<u>Market Value</u> (Note 1)
COMMON STOCKS		
Insurance—12.2%		
15,000	Allstate Financial Corporation	\$ 94,687
25,000	American Indemnity Financial Corporation	300,000
31,725	American National Insurance Company	1,729,012
5,375	Amwest Insurance Group Inc.	77,264
39,900	Independent Insurance Group Inc.	498,750
10,300	Kansas City Life Insurance Company	473,800
6,000	Laurentian Capital Corporation, New†	67,500
14,900	Merchants Group Inc.	216,050
31,300	National Western Life Insurance Company	1,087,675
24,500	Provident Life and Accident Company, Class B	554,312
17,500	RE Capital Corporation	321,562
14,145	ReliaStar Financial Corporation	480,930
45,000	SCOR US Corporation	360,000
9,000	Security-Connecticut Corporation	223,874
17,800	USLIFE Corporation	678,625
		<hr/> 7,164,041
Retail—7.7%		
48,500	Ben Franklin Retail Stores Inc.	248,563
1,000	Dart Group Corporation, Class A	87,500
42,235	Great Atlantic & Pacific Tea Company	955,567
88,700	Jan Bell Marketing Inc.†	288,275
43,200	Kmart Corporation	594,000
25,900	Luria (L) and Sons Inc.†	174,825
9,700	Mercantile Stores Company Inc.	432,863
25,400	Penny (J.C.) Company, Inc.	1,139,825
62,500	Syms Corporation	449,219
21,000	Village Super Market Inc., Class A	152,250
		<hr/> 4,522,887
Pharmaceuticals—2.8%		
16,706	Johnson & Johnson	994,007
17,000	Smithkline Beecham, ADR	637,500
		<hr/> 1,631,507
Technology—1.9%		
28,800	Digital Equipment Corporation†	1,090,800
11,600	LDI Corporation	43,500
		<hr/> 1,134,300
Engineering and Construction—1.8%		
6,500	Atkinson (Guy F.) Company California†	49,563
15,000	Devcon International Corporation†	122,813
4,000	Oriole Homes Corporation, Class A	30,000
5,900	Oriole Homes Corporation, Class B	43,513
129,600	Standard Pacific Corporation	842,400
		<hr/> 1,088,289

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<u>Shares</u>	<u>Market Value</u> (Note 1)
COMMON STOCKS	
Real Estate—1.6%	
55,100	American Real Estate Partners Ltd. \$ 433,913
19,700	Arizona Land Income Corporation, Class A 100,963
3,200	Mays (J.W.), Inc. 20,000
19,700	Reading Company, Class A 216,700
41,300	RPS Realty Trust 191,012
	962,588
Health Care—1.6%	
121,800	Continental Medical Systems Inc.† 943,950
	943,950
Basic Industries—0.9%	
5,235	Binks Manufacturing Company 115,170
27,000	Monarch Machine Tool Company 259,875
11,000	Tremont Corporation† 144,375
	519,420
Paper—0.7%	
9,400	Champion International Corporation 406,550
	406,550
Business Services—0.6%	
31,100	Duplex Products Inc.† 268,236
12,500	Paris Business Forms Inc. 48,437
	316,673
Metals and Metal Products—0.5%	
14,000	American Metals Service, Inc. 9,520
42,000	Proler International Corporation† 288,750
	298,270
Leisure and Entertainment—0.4%	
7,500	Latin American Casinos Inc. 9,375
30,000	Savoy Pictures Entertainment Inc.† 240,000
	249,375
Printing and Publishing—0.3%	
30,000	Advanced Marketing Services Inc.† 183,750
	183,750
Telecommunications—0.3%	
11,200	Falcon Cable Systems Company Ltd. 91,000
15,000	TCI International Inc. 79,686
	170,686
Oil and Gas—0.2%	
13,200	Pool Energy Services Company† 103,950
	103,950

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<u>Shares</u>		<u>Market Value (Note 1)</u>
	COMMON STOCKS	
	Freight—0.0%	
2,930	Carolina Freight Corporation†	\$ 29,300
	Other—2.1%	
5,000	AEL Industries Inc., Class A†	88,750
20,500	Astrosystems Inc.†	82,000
1,000	Grey Advertising Inc.	174,000
338,800	National Education Corporation	776,100
4,080	Oilgear Company	56,610
800	Resources America Inc.†	10,100
10,800	TCC Industries Inc.†	21,611
		<u>1,209,171</u>
	TOTAL COMMON STOCKS	
	(Cost \$48,520,929)	<u>51,848,932</u>
	PREFERRED STOCK—0.0%	
	(Cost \$16,100)	
1,400	Grant Geophysical Inc., Preferred	<u>19,250</u>
	REPURCHASE AGREEMENT—14.4%	
	(Cost \$8,470,000)	
\$8,470,000	Agreement with UBS Securities, Inc., 6.150%, dated 3/31/95 to be repurchased at \$8,474,341 on 4/3/95, collateralized by \$8,505,000 U.S. Treasury Note, 7.250% due 2/28/98	<u>8,470,000</u>
	TOTAL INVESTMENTS (Cost \$57,007,029*)	102.5% 60,338,182
	OTHER ASSETS AND LIABILITIES (Net)	(2.5) (1,482,150)
	NET ASSETS	<u>100.0%</u> <u>\$58,856,032</u>

* Aggregate cost for Federal tax purposes.

† Non-income producing security.

Abbreviation:

ADR - American Depositary Receipt

<u>Contracts</u>		<u>Contract Value Date</u>
	FORWARD EXCHANGE CONTRACTS TO SELL	
	(Contract Amount \$515,000)	
888,787	Netherlands Guilder	9/15/95 \$ 579,242

■ ■ ■ ■ ■ SEE NOTES TO FINANCIAL STATEMENTS ■ ■ ■ ■ ■

TWEEDY, BROWNE AMERICAN VALUE FUND

Statement of Assets and Liabilities

March 31, 1995

ASSETS

Investments, at value (Cost \$57,007,029) (Note 1)		
See accompanying schedule:		
Investment securities	\$51,868,182	
Repurchase agreement	<u>8,470,000</u>	\$60,338,182
Cash and foreign currency (Cost \$5,032)		5,546
Receivable for Fund shares sold		426,511
Dividends and interest receivable		132,075
Unamortized organization costs (Note 5)		71,388
Prepaid expense		<u>544</u>
Total Assets		<u>60,974,246</u>

LIABILITIES

Payable for investment securities purchased	1,916,275	
Net unrealized depreciation of forward exchange contracts (Note 1)		64,242
Investment advisory fee payable (Note 2)		62,348
Administration fee payable (Note 2)		14,370
Transfer agent fees payable (Note 2)		4,782
Payable for Fund shares redeemed		4,777
Accrued Directors' fees and expenses (Note 2)		1,500
Accrued expenses and other payables		<u>49,920</u>
Total Liabilities		<u>2,118,214</u>

NET ASSETS

\$58,856,032

NET ASSETS consist of

Undistributed net investment income	\$	164,675
Accumulated net realized loss on securities, forward exchange contracts and foreign currencies		(54,137)
Net unrealized appreciation of securities, forward exchange contracts, foreign currencies and net other assets		3,267,425
Par value		550
Paid-in capital in excess of par value		<u>55,477,519</u>
Total Net Assets		<u><u>\$58,856,032</u></u>

NET ASSET VALUE, offering price and redemption price per share
($\$58,856,032 \div 5,496,084$ shares of common stock outstanding) ..

\$10.71

■ ■ ■ ■ ■ SEE NOTES TO FINANCIAL STATEMENTS ■ ■ ■ ■ ■

TWEEDY, BROWNE AMERICAN VALUE FUND

Statement of Operations

For the year ended March 31, 1995

INVESTMENT INCOME

Dividends (net of foreign withholding taxes of \$8,846)	\$ 618,570
Interest	295,572
Total Investment Income	<u>914,142</u>

EXPENSES

Investment advisory fee (Note 2)	\$382,780
Administration fee (Note 2)	69,921
Registration and filing fees	46,731
Transfer agent fees (Note 2)	28,089
Legal and audit fees	22,759
Amortization of organization costs (Note 5)	20,389
Directors' fees and expenses (Note 2)	4,723
Other	17,713
Waiver of fees by investment adviser (Note 2)	<u>(61,245)</u>
Total expenses	<u>531,860</u>

NET INVESTMENT INCOME

382,282

REALIZED AND UNREALIZED GAIN (LOSS) ON INVESTMENTS

(Notes 1 and 3)

Net realized gain (loss) on:	
Securities	(54,137)
Forward exchange contracts	(4,047)
Foreign currencies	<u>3,571</u>
Net realized loss on investments during the year	<u>(54,613)</u>
Net change in unrealized appreciation (depreciation) of:	
Securities	3,872,801
Forward exchange contracts	(64,242)
Foreign currencies and net other assets	<u>514</u>
Net unrealized appreciation of investments during the year	<u>3,809,073</u>

NET REALIZED AND UNREALIZED GAIN ON INVESTMENTS

3,754,460

NET INCREASE IN NET ASSETS RESULTING FROM OPERATIONS ..

\$4,136,742

■ ■ ■ ■ ■ SEE NOTES TO FINANCIAL STATEMENTS ■ ■ ■ ■ ■

TWEEDY, BROWNE AMERICAN VALUE FUND

Statement of Changes in Net Assets

	Year Ended <u>3/31/95</u>	Period Ended <u>3/31/94*</u>
Net investment income	\$ 382,282	\$ 19,131
Net realized loss on securities, forward exchange contracts and foreign currencies during the period	(54,613)	(32)
Net unrealized appreciation (depreciation) of securities, forward exchange contracts, foreign currencies and net other assets during the period	<u>3,809,073</u>	<u>(541,648)</u>
Net increase (decrease) in net assets resulting from operations	4,136,742	(522,549)
Distributions to shareholders from net investment income	(236,230)	—
Net increase in net assets from Fund share transactions (Note 4)	<u>38,822,437</u>	<u>14,135,632</u>
Net increase in net assets	42,722,949	13,613,083
NET ASSETS:		
Beginning of period	<u>16,133,083</u>	<u>2,520,000</u>
End of period (including undistributed net investment income of \$164,675 and \$19,099, respectively)	<u><u>\$58,856,032</u></u>	<u><u>\$16,133,083</u></u>

* The Fund commenced operations on December 8, 1993.

TWEEDY, BROWNE AMERICAN VALUE FUND

Financial Highlights

For a Fund share outstanding throughout each period.

	Year Ended 3/31/95(f)	Period Ended 3/31/94(a)
Net asset value, beginning of period	\$ 9.71	\$ 10.00
Income from investment operations:		
Net investment income(c)	0.13	0.01
Net realized and unrealized gain (loss) on investments	<u>0.93</u>	<u>(0.30)</u>
Total from investment operations	1.06	(0.29)
Distributions from net investment income	(0.06)	—
Net asset value, end of period	<u>\$ 10.71</u>	<u>\$ 9.71</u>
Total return(d)	<u>11.02%</u>	<u>(2.90)%</u>
Ratios/Supplemental Data:		
Net assets, end of period (in 000's)	\$58,856	\$16,133
Ratio of operating expenses to average net assets(e)	1.74%	2.26%(b)
Ratio of net investment income to average net assets	1.25%	0.64%(b)
Portfolio turnover rate	4%	0%

(a) The Fund commenced operations on December 8, 1993.

(b) Annualized.

(c) Net investment income (loss) for a Fund share outstanding, before the waiver of fees by the investment adviser for the year ended March 31, 1995 and for the period ended March 31, 1994 was \$0.11 and \$(0.01), respectively.

(d) Total return represents aggregate total return for the periods indicated.

(e) Annualized expense ratios before the waiver of fees by the investment adviser for the year ended March 31, 1995 and for the period ended March 31, 1994 were 1.94% and 3.51%, respectively.

(f) Per share amounts have been calculated using the monthly average share method, which more appropriately presents the per share data for the period since the use of the undistributed income method does not accord with results of operations.

■ ■ ■ ■ ■ SEE NOTES TO FINANCIAL STATEMENTS ■ ■ ■ ■ ■

Notes to Financial Statements

1. Significant Accounting Policies

Tweedy, Browne American Value Fund (formerly known as Tweedy, Browne Value Fund) (the “Fund”) is a diversified series of Tweedy, Browne Fund Inc. (the “Company”). The Company is an open-end management investment company registered with the Securities and Exchange Commission under the Investment Company Act of 1940, as amended. The Company was organized as a Maryland corporation on January 28, 1993. The Fund commenced operations on December 8, 1993. The following is a summary of significant accounting policies consistently followed by the Fund in the preparation of its financial statements.

Portfolio Valuation Generally, the Fund’s investments are valued at market value or, in the absence of market value with respect to any portfolio securities, at fair value as determined by or under the direction of the Company’s Board of Directors. Portfolio securities that are traded primarily on a domestic exchange are valued at the last sale price on that exchange or, if there were no sales during the day, at the mean between the last ask price and the last bid price prior to the close of regular trading. Over-the-counter securities and securities listed or traded on certain foreign exchanges whose operations are similar to the United States (“U.S.”) over-the-counter market are valued at the mean between the current bid and ask prices. Portfolio securities that are traded primarily on foreign exchanges generally are valued at the preceding closing values of such securities on their respective exchanges, except that when an occurrence subsequent to the time that a value was so established is likely to have changed such value, then the fair value of those securities will be determined by consideration of other factors by or under the direction of the Company’s Board of Directors. Short-term investments that mature in 60 days or less are valued at amortized cost.

Repurchase Agreements The Fund engages in repurchase agreement transactions. Under the terms of a typical repurchase agreement, the Fund takes possession of an underlying debt obligation subject to an obligation of the seller to repurchase, and the Fund to resell, the obligation at an agreed-upon price and time, thereby determining the yield during the Fund’s holding period. This arrangement results in a fixed rate of return that is not subject to market fluctuations during the Fund’s holding period. The value of the collateral is at least equal at all times to the total amount of the repurchase obligations, including

Notes to Financial Statements

interest. In the event of counterparty default, the Fund has the right to use the collateral to offset losses incurred. There is potential loss to the Fund in the event the Fund is delayed or prevented from exercising its right to dispose of the collateral securities, including the risk of a possible decline in the value of the underlying securities during the period while the Fund seeks to assert its rights. The Fund's investment adviser, acting under the supervision of the Company's Board of Directors, reviews the value of the collateral and the creditworthiness of those banks and dealers with which the Fund enters into repurchase agreements to evaluate potential risks.

Foreign Currency The books and records of the Fund are maintained in U.S. dollars. Foreign currencies, investments and other assets and liabilities are translated into U.S. dollars at the exchange rates prevailing at the end of the period, and purchases and sales of investment securities, income and expenses are translated on the respective dates of such transactions. Unrealized gains and losses which result from changes in foreign currency exchange rates have been included in the unrealized appreciation (depreciation) of currencies and net other assets. Net realized foreign currency gains and losses resulting from changes in exchange rates include foreign currency gains and losses between trade date and settlement date on investment securities transactions, foreign currency transactions and the difference between the amounts of interest and dividends recorded on the books of the Fund and the amount actually received. The portion of foreign currency gains and losses related to fluctuation in the exchange rates between the initial purchase trade date and subsequent sale trade date is included in realized gains and losses on investment securities sold.

Forward Exchange Contracts The Fund has entered into forward exchange contracts for non-trading purposes in order to reduce its exposure to fluctuations in foreign currency exchange on its portfolio holdings. Forward exchange contracts are valued at the forward rate and are marked-to-market daily. The change in market value is recorded by the Fund as an unrealized gain or loss. When the contract is closed, the Fund records a realized gain or loss equal to the difference between the value of the contract at the time that it was opened and the value of the time that it was closed.

The use of forward exchange contracts does not eliminate fluctuations in the underlying prices of the Fund's investment securities, but it does establish a rate

Notes to Financial Statements

of exchange that can be achieved in the future. Although forward exchange contracts limit the risk of loss due to a decline in the value of the hedged currency, they also limit any potential gain that might result should the value of the currency increase. In addition, the Fund could be exposed to risks if the counterparties to the contracts are unable to meet the terms of their contracts.

Securities Transactions and Investment Income Securities transactions are recorded as of the trade date. Realized gains and losses from securities transactions are recorded on the identified cost basis. Dividend income and distributions to shareholders are recorded on the ex-dividend date. Interest income is recorded on the accrual basis. Dividend income and interest income may be subject to foreign withholding taxes.

Dividends and Distributions to Shareholders Dividends from net investment income, if any, and distributions from realized capital gains after utilization of capital loss carryforwards, if any, will be declared and paid annually. Additional distributions of net investment income and capital gains from the Fund may be made at the discretion of the Board of Directors in order to avoid the application of a 4% non-deductible Federal excise tax on certain undistributed amounts of ordinary income and capital gains. Income distributions and capital gain distributions are determined in accordance with income tax regulations which may differ from generally accepted accounting principles. These differences are primarily due to differing treatments of income and gains on various investment securities held by the Fund, timing differences and differing characterization of distributions made by the Fund. Accordingly, for the year ended March 31, 1995, permanent reclassification adjustments, for forward exchange contracts and currency transactions, were made between undistributed net investment income and accumulated net realized loss. These adjustments decreased undistributed net investment income and decreased accumulated net realized loss by \$476.

Federal Income Taxes The Fund intends to qualify as a regulated investment company, if such qualification is in the best interest of its shareholders, by complying with the requirements of the Internal Revenue Code of 1986, as amended, applicable to regulated investment companies and by distributing substantially all of its taxable income to its shareholders. Therefore, no Federal income tax provision is required.



TWEEDY, BROWNE AMERICAN VALUE FUND

Notes to Financial Statements

Expenses Expenses directly attributable to each Fund as a diversified series of the Company are charged to that Fund. Other expenses of the Company are allocated to each Fund based on the average net assets of each Fund.

2. Investment Advisory Fee, Administration Fee and Other Related Party Transactions

The Company, on behalf of the Fund, has entered into an investment advisory agreement (the "Advisory Agreement") with Tweedy, Browne Company L.P. ("Tweedy, Browne"). Under the Advisory Agreement, the Company pays Tweedy, Browne a fee at the annual rate of 1.25% of the value of its average daily net assets. The fee is payable monthly, provided the Fund will make such interim payments as may be requested by the adviser not to exceed 75% of the amount of the fee then accrued on the books of the Fund and unpaid. From time to time, Tweedy, Browne may voluntarily waive a portion of its fee otherwise payable to it. For the year ended March 31, 1995, Tweedy, Browne voluntarily waived fees of \$61,245.

The general partners and employees of Tweedy, Browne, the investment adviser to the Fund, have approximately \$13.7 million of their own money invested in the Fund.

The Company, on behalf of the Fund, has entered into an administration agreement (the "Administration Agreement") with The Shareholder Services Group Inc. ("TSSG"), a wholly owned subsidiary of First Data Corporation. Under the Administration Agreement, the Company pays TSSG an administrative fee and a fund accounting fee computed daily and payable monthly at the following annual rates of the value of the average daily net assets of the Fund.

	Fees on Assets		
	Up to \$200 Million	Between \$200 and \$500 Million	Exceeding \$500 Million
Administration Fees	0.10%	0.08%	0.06%
	Up to \$100 Million	Exceeding \$100 Million	
Accounting Fees	0.06%	0.04%	

TWEEDY, BROWNE AMERICAN VALUE FUND

Notes to Financial Statements

Under the terms of the Administration Agreement, the Company will pay for Fund Administration Services, a minimum fee of \$40,000 per Fund per annum, not to be aggregated with fees for Fund Accounting Services. The Company will pay for Fund Accounting Services a minimum fee of \$40,000 per Fund per annum, not to be aggregated with fees for Fund Administration Services.

Prior to the close of business on May 6, 1994, The Boston Company Advisors, Inc. ("Boston Advisors"), a wholly owned subsidiary of Mellon Bank Corporation ("Mellon"), served as the Fund's administrator and received fees equivalent to the current rate for its services. On May 6, 1994, Mellon sold the assets comprising Boston Advisors' third party mutual fund business to TSSG. Effective as of the close of business on that day, TSSG became the administrator pursuant to an assignment to TSSG by Boston Advisors of the Fund's administration agreement.

No officer, director or employee of Tweedy, Browne, TSSG or any parent or subsidiary of those corporations receives any compensation from the Company for serving as a director or officer of the Company. The Company pays each director who is not an officer, director or employee of Tweedy, Browne, TSSG or any of their affiliates \$2,000 per annum plus \$500 per Regular or Special Board Meeting attended in person or by telephone, plus out-of-pocket expenses.

Boston Safe Deposit and Trust Company ("Boston Safe"), an indirect wholly owned subsidiary of Mellon, serves as the Fund's custodian pursuant to a custody agreement (the "Custody Agreement"). Unified Advisers, Inc., serves as the Fund's transfer agent. Tweedy, Browne also serves as the distributor to the Fund. For the year ended March 31, 1995, no distribution fees were incurred by the Fund.

Notwithstanding the foregoing, TSSG and Boston Safe had each agreed to limit fees charged pursuant to the Administration Agreement and Custody Agreement to 0.21% of the value of the Fund's average daily net assets during the Fund's first 12 months of operation, which expired on December 8, 1994.

For the year ended March 31, 1995, the Fund incurred total brokerage commissions of \$54,742, of which \$2,240 was paid to its affiliates.

*Notes to Financial Statements***3. Purchases and Sales of Securities**

Cost of purchases and proceeds from sales of investment securities, excluding short-term investments for the year ended March 31, 1995, aggregated \$36,608,194 and \$985,347, respectively.

At March 31, 1995, the aggregate gross unrealized appreciation for all securities in which there was an excess of value over tax cost was \$4,550,086 and the aggregate gross unrealized depreciation for all securities in which there was an excess of tax cost over value was \$1,218,933.

4. Capital Stock

The Company is authorized to issue one billion shares of \$.0001 par value capital stock, of which 400,000,000 of the unissued shares have been designated as shares of the Fund. Changes in shares outstanding for the Fund were as follows:

	Year Ended 3/31/95		Period Ended 3/31/94*	
	Shares	Amount	Shares	Amount
Sold	4,305,320	\$43,591,028	1,425,062	\$14,297,308
Reinvested	22,466	224,083	—	—
Redeemed	(492,575)	(4,992,674)	(16,189)	(161,676)
Net Increase	3,835,211	\$38,822,437	1,408,873	\$14,135,632

* The Fund commenced operations on December 8, 1993.

5. Organization Costs

The Fund bears all costs in connection with its organization including the fees and expenses of registering and qualifying its shares for distribution under Federal and state securities regulations. All such costs have been deferred and are being amortized over a five-year period using the straight-line method from the commencement of operations of the Fund. In the event that any of the initial shares of the Fund are redeemed during such amortization period, the Fund will be reimbursed for any unamortized organization costs in the same proportion as the number of shares redeemed bears to the number of initial shares held at the time of redemption.

Notes to Financial Statements

6. Capital Loss Carryforward

At March 31, 1995 the Fund had for Federal tax purposes unused capital losses of \$54,137, expiring on March 31, 2003, which can be used to offset future net capital gains.

TWEEDY, BROWNE AMERICAN VALUE FUND

Report of Ernst & Young LLP, Independent Auditors

To the Shareholders and Board of Directors of
Tweedy, Browne Fund Inc.:

We have audited the accompanying statement of assets and liabilities, including the portfolio of investments of the Tweedy, Browne American Value Fund (formerly Tweedy, Browne Value Fund) (one of the funds of Tweedy, Browne Fund Inc.) as of March 31, 1995, the related statement of operations for the year then ended and the related statement of changes in net assets and financial highlights for the year then ended and for the period from December 8, 1993 (date of commencement) to March 31, 1994. These financial statements and financial highlights are the responsibility of the Fund's management. Our responsibility is to express an opinion on these financial statements and financial highlights based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and financial highlights are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. Our procedures included confirmation of securities owned as of March 31, 1995, by correspondence with the custodian and brokers and other appropriate auditing procedures where replies from brokers were not received. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements and financial highlights referred to above present fairly, in all material respects, the financial position of the Tweedy, Browne American Value Fund, a fund of Tweedy, Browne Fund Inc., at March 31, 1995, the results of its operations for the year then ended and the changes in its net assets and its financial highlights for the year then ended and for the period from December 8, 1993 to March 31, 1994, in conformity with generally accepted accounting principles.

Boston, Massachusetts
May 8, 1995

Ernst + Young LLP

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